# UNITED STATES <br> SECURITIES AND EXCHANGE COMMISSION <br> Washington, D.C. 20549 

FORM 6-K

REPORT OF FOREIGN PRIVATE ISSUER
PURSUANT TO RULE 13a-16 OR 15d-16
OF THE SECURITIES EXCHANGE ACT OF 1934
Dated: August 27, 2012
Commission File No. 001-33311

## NAVIOS MARITIME HOLDINGS INC.

85 Akti Miaouli Street, Piraeus, Greece 18538
(Address of Principal Executive Offices)

Indicate by check mark whether the registrant files or will file annual reports under cover Form 20-F or Form 40-F:

$$
\text { Form 20-F } \mathbb{Q} \quad \text { Form 40-F } \square
$$

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1):
Yes $\square \quad$ No $\boxtimes$
Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7):
Yes $\square \quad$ No $\boxtimes$

On August 23, 2012, Navios Maritime Holdings Inc. ("Navios Holdings") issued a press release announcing operational and financial results for the three and six months ended June 30, 2012. The press release also announced the declaration of Navios Holdings' quarterly dividend. A copy of the press release is furnished as Exhibit 99.1 to this Report and is incorporated herein by reference.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this Report to be signed on its behalf by the undersigned, thereunto duly authorized.

## NAVIOS MARITIME HOLDINGS INC.

By: /s/ Angeliki Frangou
Angeliki Frangou
Chief Executive Officer
Date: August 27, 2012

## EXHIBIT INDEX

Exhibit
No. Exhibit
99.1 Press Release, dated August 23, 2012.

## Navios Maritime Holdings Inc. Reports Financial Results for the Second Quarter and Six Months Ended June 30, 2012

- Dividend of \$0.06 per share for Q2 2012
- $\quad \$ 249.0$ million available liquidity
- Strong EBITDA generation of $\mathbf{\$ 6 1 . 1}$ million - EPS of $\mathbf{\$ 0 . 0 5}$ per share
- 2012 Fleet Coverage of $\mathbf{9 3 . 4} \%$

PIRAEUS, GREECE - Navios Maritime Holdings Inc. ("Navios Holdings") (NYSE: NM), a global, vertically integrated seaborne shipping and logistics company, today reported financial results for the second quarter and six months ended June 30, 2012.

Angeliki Frangou, Chairman and Chief Executive Officer of Navios Holdings stated, "We are pleased to report our results for the second quarter of 2012. We had solid performance in a market environment that continues to be challenging. Our dual focus during this difficult time has been on what we can control the efficiency of our fleet and strength of our balance sheet. As a result, vessel utilization is close to $100 \%$ and our operating cost is about $33 \%$ below the industry average. We also reduced our break even cost by $10 \%$ in the 6 months since 2011 . In terms of our balance sheet, net debt to capitalization is $50 \%$, an 80 basis point reduction in the 6 months since 2011 . Consequently, we can continue to return capital to our shareholders through dividend payments and declared a $\$ .06$ dividend for the second quarter of 2012 ."

Ms. Frangou continued, "In July 2012, Navios issued $\$ 88$ million of add-on $87 / 8 \%$ notes due in 2017. These notes, issued at par, eliminated a refinancing risk for 2015 and replaced amortizing bank debt. These notes also worked to reduce our cash flow break even and eliminated loan to value covenants, which have created instability in other businesses due to the decline in asset values. We believe that this transaction demonstrates our continued access to the capital markets even in these trying times."

## HIGHLIGHTS - RECENT DEVELOPMENTS

## Navios Holdings

## \$88 million 8 7/8\% First Priority Ship Mortgage notes due 2017

On July 10, 2012, Navios Holdings issued $\$ 88.0$ million in aggregate principal amount of $87 / 8 \%$ First Priority Ship Mortgage Notes due 2017 (the "Notes") at par value. The terms of the Notes are identical to the $\$ 400.0$ million of $87 / 8 \%$ First Priority Ship Mortgage Notes due 2017 that were issued in November 2009 (the "Existing Notes") and are secured by first priority ship mortgages on 17 drybulk vessels owned by certain subsidiary guarantors and certain other associated property and contract rights. The proceeds were used to partially repay $\$ 88.6$ million of bank debt. This eliminates refinancing risk in 2015 and reduces cash flow breakeven.

## Deleveraging events

On June 15, 2012, Navios Holdings sold the Navios Buena Ventura, a 2010-built Capesize vessel of 179,259 deadweight ton ("dwt") to its affiliate, Navios Maritime Partners L.P.("Navios Partners") for cash consideration of $\$ 67.5$ million and repaid in full $\$ 26.8$ million of indebtedness associated with the vessel.

On July 24, 2012, Navios Holdings repaid in full the outstanding amount of its \$20.0 million unsecured bond due in July 2012.

## Time Charter Coverage

Navios Holdings has long-term fleet employment for periods up to ten years. As of August 22, 2012, Navios Holdings had chartered-out 93.4\%, 41.3\% and $24.4 \%$ of available days for 2012,2013 and 2014 , respectively, equivalent to $\$ 279.8$ million, $\$ 169.6$ million and $\$ 110.9$ million in revenue, respectively. The average daily charter-out rate for the core fleet is $\$ 20,870, \$ 28,363$ and $\$ 31,590$ for 2012,2013 and 2014 , respectively. The average daily charter-in rate for the active long-term charter-in vessels for 2012 is $\$ 12,656$.

The above figures do not include the fleet of Navios South American Logistics Inc. ("Navios Logistics") and vessels servicing Contracts of Affreightment.

## Liquidity

Net Debt to Total Capitalization was $50 \%$ as of June 30, 2012. Navios Holdings' total available liquidity, including lines of credit, as of June 30, 2012 was approximately $\$ 248.6$ million.

## Dividend Policy

On August 20, 2012, the Board of Directors declared a quarterly cash dividend for the second quarter of 2012 of $\$ 0.06$ per share of common stock. The dividend is payable on October 4, 2012 to stockholders of record as of September 18, 2012. The declaration and payment of any further dividend remain subject to the discretion of the Board and will depend on, among other things, Navios Holdings' cash requirements after taking into account market opportunities, restrictions under its credit agreements and other debt obligations and such other factors as the Board may deem advisable.

## Navios Logistics

During the second quarter of 2012, Navios Logistics began the construction of a new conveyor belt in its dry port facility in Nueva Palmira, Uruguay, which is expected to be completed in the first half of 2013.

During the second quarter of 2012, Navios Logistics began the construction of four new tank barges, which are expected to be delivered gradually starting from September 2012 through June 2013.

In August 2012, Navios Logistics completed the construction of a new tank with a storage capacity of 5,000 cubic meters, increasing the total storage capacity of the liquid port in San Antonio, Paraguay to 43,560 cubic meters. Another tank with a capacity of 2,100 cubic meters is currently under construction and is expected to be completed in September 2012. This tank will increase the total storage capacity of the liquid port to 45,660 cubic meters.

## Navios Partners

On August 13, 2012, Navios Holdings received $\$ 7.3$ million representing the cash distribution from Navios Partners for the second quarter of 2012.

## Navios Maritime Acquisition Corporation ("Navios Acquisition")

On July 3, 2012, Navios Holdings received \$1.3 million representing the cash distribution from Navios Acquisition for the first quarter of 2012 .

## Fleet Profile

Navios Holdings controls a fleet of 54 vessels totaling 5.5 million dwt, of which 30 are owned and 24 are chartered-in under long-term charters (collectively, the "Core Fleet"). Navios Holdings currently operates 50 vessels (17 Capesize, 13 Panamax, 18 Ultra-Handymax and two Handysize) totaling 5.1 million dwt. Additionally, Navios Holdings has four newbuilding charter-in vessels expected to be delivered at various dates through December 2013. The current average age of the operating fleet is 5.3 years.

Exhibit II provides certain details of the "Core Fleet" of Navios Holdings. It does not include the fleet of Navios Logistics.

## Financial Highlights

## Second Quarter 2012 and 2011 Results (in thousands of U.S. dollars, except per share data and unless otherwise stated):

The second quarter 2012 and 2011 information presented below was derived from the unaudited condensed consolidated financial statements for the respective periods. EBITDA, Adjusted EBITDA, Adjusted Net Income and Adjusted Earnings Per Share are non-U.S. GAAP financial measures, and should not be used in isolation or as substitution for Navios Holdings' results.

From March 30, 2011, Navios Acquisition is no longer consolidated and is accounted for under the equity method of accounting.

See Exhibit I under the heading, "Disclosure of Non-GAAP Financial Measures," for a discussion of EBITDA and Adjusted EBITDA of Navios Holdings, on a consolidated basis, and Navios Logistics, and a reconciliation of such measures to the most comparable measures under U.S. GAAP.

|  | Three MonthsEndedJune 30,$\frac{2012}{}$(unaudited) |  | $\begin{aligned} & \text { Three Months } \\ & \text { Ended } \\ & \text { June 30, } \\ & \begin{array}{c} 2011 \\ \hline \text { (unaudited) } \end{array} . \end{aligned}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Revenue | \$ | 172,079 | \$ | 165,353 |
| EBITDA | \$ | 61,086 | \$ | 103,690 |
| Adjusted EBITDA (*) | \$ | 60,763 | \$ | 64,903 |
| Net Income | \$ | 5,285 | \$ | 50,850 |
| Adjusted Net Income (*) | \$ | 4,962 | \$ | 12,063 |
| Earnings Per Share | \$ | 0.05 | \$ | 0.50 |
| Adjusted Basic Earnings Per Share (*) | \$ | 0.04 | \$ | 0.12 |

(*) Each of Adjusted EBITDA, Adjusted Net Income and Adjusted Basic Earnings Per Share for the three months ended June 30, 2012 excludes a $\$ 0.3$ million gain on the sale of the Navios Buena Ventura to Navios Partners.

Each of Adjusted EBITDA, Adjusted Net Income and Adjusted Basic Earnings Per Share for the three months ended June 30, 2011 excludes a $\$ 38.8$ million gain on the sale of the Navios Luz and the Navios Orbiter to Navios Partners.

Revenue from drybulk vessel operations for the three months ended June 30,2012 was $\$ 98.8$ million as compared to $\$ 110.7$ million for the same period during 2011. The decrease in drybulk revenue was mainly attributable to (i) a decrease in the time charter equivalent rate ("TCE") per day by $16.0 \%$ to $\$ 19,821$ per day in the second quarter of 2012 as compared to $\$ 23,608$ per day in the same period of 2011 and (ii) a decrease in the short-term charter-in fleet available days of 251 days. This decrease was partially offset by (i) an increase in available days for owned vessels by $4.0 \%$ to 2,742 days in the second quarter of 2012 from 2,635 days in the same period of 2011 and (ii) an increase in the long-term charter-in fleet available days of 394 days.

Revenue from the logistics business was $\$ 73.3$ million for the three months ended June 30,2012 as compared to $\$ 54.7$ million for the same period of 2011.This increase was mainly attributable to (a) increases in volumes and rates in the dry and liquid port terminals, (b) an increase in the time charter rates of the cabotage vessels and (c) the expansion of the barge fleet in the third quarter of 2011.

EBITDA of Navios Holdings for the three months ended June 30, 2012 decreased by $\$ 42.6$ million to $\$ 61.1$ million as compared to $\$ 103.7$ million for the same period of 2011. EBITDA of Navios Holdings for each of the three month periods ended June 30, 2012 and 2011 has been affected by the items mentioned in the footnote to the table above. Adjusted EBITDA of Navios Holdings for the three months ended June 30, 2012 decreased by $\$ 4.1$ million to $\$ 60.8$ million as compared to $\$ 64.9$ million for the same period of 2011 . The $\$ 4.1$ million decrease in Adjusted EBITDA was primarily due to: (a) a $\$ 8.4$ million increase in time charter, voyage and port terminal expenses; (b) an increase in direct vessel expenses (excluding the amortization of deferred drydock and special survey costs) of $\$ 4.0$ million; (c) a decrease in gains from derivatives of $\$ 0.4$ million; and (d) a $\$ 0.9$ million increase in net income attributable to the noncontrolling interest. This overall variance of $\$ 13.7$ million was mitigated by (a) an increase in revenue of $\$ 6.7$ million; (b) a decrease in general and administrative expenses of $\$ 1.7$ million (excluding share based compensation expenses); (c) a decrease in net other expenses of $\$ 0.9$ million; and (d) an increase in equity in net earnings from affiliated companies of $\$ 0.3$ million.

EBITDA of Navios Logistics was $\$ 15.4$ million for the three month period ended June 30, 2012 as compared to $\$ 10.5$ million for the same period in 2011.
Net income of Navios Holdings for the three months ended June 30, 2012 was $\$ 5.3$ million as compared to $\$ 50.9$ million for the same period of 2011 . Net income of Navios Holdings for each of the three month periods ended June 30, 2012 and 2011 has been affected by the items mentioned in the footnote to the table above. Adjusted Net Income of Navios Holdings for the three months period ended June 30, 2012 was $\$ 5.0$ million as compared to $\$ 12.1$ million for the same period of 2011. The decrease of Adjusted Net Income by $\$ 7.1$ million was mainly due to: (a) a decrease in Adjusted EBITDA of $\$ 4.1$ million as discussed above; (b) an increase in interest income/expense and finance cost, net of $\$ 0.2$ million; (c) an increase in depreciation and amortization of $\$ 1.5$ million; (d) an increase of $\$ 0.8$ million in amortization for drydock and special survey costs; (e) an increase of $\$ 0.2$ million in share-based compensation expense; and (f) an increase in income taxes of $\$ 0.3$ million.

## First Half of 2012 and 2011 Results (in thousands of U.S. dollars, except per share data and unless otherwise stated):

The information for the six month period ended June 30, 2012 and 2011 presented below was derived from the unaudited condensed consolidated financial statements for the respective periods. EBITDA, Adjusted EBITDA, Adjusted Net Income and Adjusted EPS are non-U.S. GAAP financial measures, and should not be used in isolation or as substitution for Navios Holdings' results.

From March 30, 2011, Navios Acquisition is no longer consolidated and is accounted for under the equity method of accounting. The table and the discussion below exclude the impact of Navios Acquisition and are presented to provide investors with a clearer picture of Navios Holdings on a going forward basis.

See Exhibit I under the heading, "Disclosure of Non-GAAP Financial Measures," for a discussion of EBITDA and Adjusted EBITDA of Navios Holdings, on a consolidated basis, Navios Acquisition and Navios Logistics, and a reconciliation of such measures to the most comparable measures under U.S. GAAP.
$\left.\begin{array}{lll} & \begin{array}{c}\text { (Excluding } \\ \text { consolidation of } \\ \text { Navios } \\ \text { Accuisition) }\end{array} \\ \text { Six Months }\end{array}\right)$
$\left(^{*}\right)$ Each of Adjusted EBITDA, Adjusted Net Income and Adjusted Basic Earnings Per Share for the six months ended June 30, 2012 excludes a $\$ 0.3$ million gain on the sale of the Navios Buena Ventura to Navios Partners.

Each of Adjusted EBITDA, Adjusted Net Income and Adjusted Basic Earnings Per Share for the six months ended June 30, 2011 excludes: (i) $\$ 21.2$ million of expenses relating to the bond extinguishment in January 2011; (ii) a $\$ 35.3$ million loss on change in control due to the Navios Acquisition deconsolidation; and (iii) a $\$ 38.8$ million gain on the sale of the Navios Luz and the Navios Orbiter to Navios Partners.

Navios Holdings' total consolidated revenue for the six months ended June 30, 2012 decreased by $\$ 23.0$ million to $\$ 324.1$ million as compared to $\$ 347.1$ million for the same period during 2011.

Revenue from drybulk vessel operations for the six months ended June 30, 2012 was $\$ 200.7$ million as compared to $\$ 222.9$ million for the same period during 2011. The decrease in drybulk revenue was mainly attributable to: (i) a decrease in TCE per day by $14.5 \%$ to $\$ 20,645$ per day in the first half of 2012 as compared to $\$ 24,153$ per day in the same period of 2011 and (ii) a decrease in the short-term charter-in fleet available days of 373 days. This decrease was partially offset by: (i) an increase in available days for owned vessels by $2.0 \%$ to 5,266 days in the first half of 2012 from 5,159 days in the same period of 2011 and (ii) an increase in the long-term charter-in fleet available days of 642 days.

Revenue from the logistics business was $\$ 123.4$ million for the six months ended June 30,2012 as compared to $\$ 99.1$ million during the same period of 2011. This increase was mainly attributable to: (a) increases in volumes and rates in the dry and liquid port terminals and (b) the expansion of the barge fleet in the third quarter of 2011.

EBITDA of Navios Holdings for the six months ended June 30, 2012 increased by $\$ 9.0$ million to $\$ 123.7$ million as compared to $\$ 114.7$ million for the same period of 2011. EBITDA of Navios Holdings for each of the six month periods ended June 30, 2012 and 2011 has been affected by the items mentioned in the footnote to the table above. Adjusted EBITDA of Navios Holdings for the six months ended June 30,2012 decreased by $\$ 9.1$ million to $\$ 123.3$ million as
compared to $\$ 132.4$ million for the same period of 2011 . The $\$ 9.1$ million decrease in Adjusted EBITDA was primarily due to: (a) a $\$ 11.4$ million increase in time charter, voyage and port terminal expenses; (b) an increase in direct vessel expenses (excluding the amortization of deferred drydock and special survey costs) of $\$ 3.1$ million; and (c) an increase in loss from derivatives of $\$ 0.1$ million. This overall variance of $\$ 14.6$ million was mitigated by (a) an increase in revenue of $\$ 2.1$ million; (b) a decrease in general and administrative expenses of $\$ 1.0$ million (excluding share based compensation expenses); (c) a decrease in net other expenses of $\$ 0.4$ million; (d) a $\$ 1.4$ million decrease in net income attributable to the noncontrolling interest; and (e) an increase in equity in net earnings from affiliated companies of $\$ 0.6$ million.

EBITDA of Navios Logistics was $\$ 24.1$ million for the six month period ended June 30, 2012 as compared to $\$ 20.0$ million during the same period in 2011 .
Navios Acquisition's effect to EBITDA for the six month period ended June 30, 2011 was $\$ 14.9$ million.
Net income of Navios Holdings for the six months ended June 30,2012 was $\$ 14.7$ million as compared to $\$ 14.2$ million for the same period of 2011. Net income of Navios Holdings for each of the six month periods ended June 30, 2012 and 2011 has been affected by the items mentioned in the footnote to the table above. Adjusted Net Income of Navios Holdings for the six months period ended June 30, 2012 was $\$ 14.4$ million as compared to $\$ 31.9$ million for the same period of 2011. The decrease of Adjusted Net Income by $\$ 17.5$ million was mainly due to: (a) a decrease in Adjusted EBITDA of $\$ 9.1$ million as discussed above; (b) an increase in interest income/expense and finance cost, net of $\$ 4.3$ million; (c) an increase in depreciation and amortization of $\$ 2.0$ million; (d) an increase of $\$ 1.3$ million in amortization for drydock and special survey costs; (e) an increase of $\$ 0.4$ million in share-based compensation expense; and ( f ) an increase in income taxes of $\$ 0.4$ million.

## Fleet Summary Data:

The following table reflects certain key indicators indicative of the performance of the Navios Holdings' drybulk operations (excluding the Navios Acquisition and the Navios Logistics fleets) and its fleet performance for the three and six month periods ended June 30, 2012 and 2011.

|  | $\begin{gathered} \text { Three Month } \\ \text { Period ended } \\ \text { June 30, } \\ \frac{2012}{\text { (Unaudited) }} \end{gathered}$ | $\begin{gathered} \text { Three Month } \\ \text { Period ended } \\ \text { June 30, } \\ \frac{2011}{\text { (Unaudited) }} \end{gathered}$ | Six Month Period ended June 30, $\frac{2012}{\text { (Unaudited) }}$ | Six Month Period ended June 30, $\frac{2011}{\text { (Unaudited) }}$ |
| :---: | :---: | :---: | :---: | :---: |
| Available Days (1) | 4,379 | 4,129 | 8,487 | 8,111 |
| Operating Days (2) | 4,340 | 4,081 | 8,402 | 8,008 |
| Fleet Utilization (3) | 99.1\% | 98.8\% | 99.0\% | 98.7\% |
| Equivalent Vessels (4) | 48 | 45 | 47 | 45 |
| TCE (5) | \$ 19,821 | \$ 23,608 | \$ 20,645 | \$ 24,153 |

(1) Available days for the fleet are total calendar days the vessels were in Navios Holdings' possession for the relevant period after subtracting off-hire days associated with major repairs, drydocking or special surveys. The shipping industry uses available days to measure the number of days in a relevant period during which vessels should be capable of generating revenues.
(2) Operating days are the number of available days in the relevant period less the aggregate number of days that the vessels are off-hire due to any reason, including unforeseen circumstances. The shipping industry uses operating days to measure the aggregate number of days in a relevant period during which vessels actually generate revenues.
(3) Fleet utilization is the percentage of time that Navios Holdings' vessels were available for generating revenue, and is determined by dividing the number of operating days during a relevant period by the number of available days during that period. The shipping industry uses fleet utilization to measure a company's efficiency in finding suitable employment for its vessels.
(4) Equivalent Vessels, is defined as the total available days during a relevant period divided by the number of days of this period.
(5) TCE is defined as voyage and time charter revenues less voyage expenses during a relevant period divided by the number of available days during the period

## Conference Call:

As previously announced, Navios Holdings will host a conference call today, August 23 2012, at 8:30 am EDT, at which time members of senior management will provide highlights and commentary on the financial results of the Company for the second quarter and six months ended June $30,2012$.

A supplemental slide presentation will be available on the Navios Holdings website at www.navios.com under the "Investors" section at $7: 45$ am EDT.
Conference Call details:
Call Date/Time: August 23, 2012, at 8:30 am EDT
Call Title: Navios Holdings Inc. Q2 2012 Financial Results Conference Call
US Dial In: +1.877.480.3873
International Dial In: +1.404.665.9927
Conference ID: 11232605
The conference call replay will be available two hours after the live call and remain available for one week at the following numbers:
US Replay Dial In: +1.800 .585 .8367
International Replay Dial In: +1.404.537.3406
Conference ID: 11232605
This call will be simultaneously Webcast. The Webcast will be available on the Navios Holdings website, www.navios.com, under the "Investors" section. The Webcast will be archived and available at the same Web address for two weeks following the call.

## About Navios Maritime Holdings Inc.

Navios Maritime Holdings Inc. (NYSE: NM) is a global, vertically integrated seaborne shipping and logistics company focused on the transport and transshipment of drybulk commodities including iron ore, coal and grain. For more information about Navios Holdings please visit our website:Www.navios.com.

## About Navios South American Logistics Inc.

Navios South American Logistics Inc. is one of the largest logistics companies in the Hidrovia region of South America, focusing on the Hidrovia region river system, the main navigable river system in the region, and on cabotage trades along the eastern coast of South America. Navios Logistics serves the storage and marine transportation needs of its petroleum, agricultural and mining customers through its port terminals, river barge and coastal cabotage operations. For more information about Navios Logistics please visit its website: www.navios-logistics.com.

## About Navios Maritime Partners L.P.

Navios Partners (NYSE: NMM) is a publicly traded master limited partnership which owns and operates dry cargo vessels. For more information, please visit its website: www.navios-mlp.com.

## About Navios Maritime Acquisition Corporation

Navios Acquisition (NYSE: NNA) is an owner and operator of tanker vessels focusing in the transportation of petroleum products (clean and dirty) and bulk liquid chemicals. For more information about Navios Acquisition, please visit its website: www.navios-acquisition.com.

## Forward Looking Statements-Safe Harbor

This press release contains forward-looking statements (as defined in Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended) concerning future events and Navios Holdings' growth strategy and measures to implement such strategy, including expected vessel acquisitions and entering into further time charters. Words such as "expects," "intends," "plans," "believes," "anticipates," "hopes," "estimates," and variations of such words and similar expressions are intended to identify forward-looking statements. Such statements include comments regarding expected revenues and time charters. Although Navios Holdings believes that the expectations reflected in such forward-looking statements are reasonable, no assurance can be given that such expectations will prove to have been correct. These statements involve known and unknown risks and are based upon a number of assumptions and estimates which are inherently subject to significant uncertainties and contingencies, many of which are beyond the control of Navios Holdings. Actual results may differ materially from those expressed or implied by such forward-looking statements. Factors that could cause actual results to differ materially include, but are not limited to changes in the demand for drybulk vessels; competitive factors in the market in which Navios Holdings operates; risks associated with operations outside the United States; and other factors listed from time to time in Navios Holdings' filings
with the Securities and Exchange Commission. Navios Holdings expressly disclaims any obligations or undertaking to release publicly any updates or revisions to any forward-looking statements contained herein to reflect any change in Navios Holdings' expectations with respect thereto or any change in events, conditions or circumstances on which any statement is based.

## Contact:

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## NAVIOS MARITIME HOLDINGS INC.

## CONDENSED CONSOLIDATED BALANCE SHEETS

## (Expressed in thousands of U.S. dollars - except share data)

|  | $\begin{gathered} \text { June 30, } \\ 2012 \\ \text { (unaudited) } \end{gathered}$ | $\begin{gathered} \text { December 31, } \\ 2011 \end{gathered}$ |
| :---: | :---: | :---: |
| ASSETS |  |  |
| Current assets |  |  |
| Cash and cash equivalents | \$ 169,095 | 171,096 |
| Restricted cash | 9,521 | 6,399 |
| Accounts receivable, net | 107,977 | 101,386 |
| Due from affiliate companies | 64,560 | 49,404 |
| Prepaid expenses and other current assets | 51,445 | 42,689 |
| Total current assets | 402,598 | 370,974 |
| Deposits for vessel acquisitions | -7 | 63,814 |
| Vessels, port terminal and other fixed assets, net | 1,764,738 | 1,767,946 |
| Other long term assets | 71,767 | 67,489 |
| Due from affiliate company | 24,471 | - |
| Loan receivable from affiliate company | 35,000 | 40,000 |
| Investments in affiliates | 188,070 | 117,088 |
| Investments in available for sale securities | 142 | 82,904 |
| Intangible assets other than goodwill | 231,348 | 243,273 |
| Goodwill | 160,336 | 160,336 |
| Total noncurrent assets | 2,475,872 | 2,542,850 |
| Total assets | $\underline{\underline{\$ 2,878,470}}$ | $\underline{\underline{\text { 2,913,824 }}}$ |
| LIABILITIES AND EQUITY |  |  |
| Current liabilities |  |  |
| Accounts payable | \$ 49,848 | \$ 52,113 |
| Dividends payable | 6,146 | 6,149 |
| Accrued expenses | 75,114 | 63,870 |
| Deferred income and cash received in advance | 20,915 | 28,557 |
| Short-term derivative liability | 60 | - |
| Current portion of capital lease obligations | 1,330 | 31,221 |
| Current portion of long-term debt | 56,348 | 70,093 |
| Total current liabilities | 209,761 | 252,003 |
| Senior and ship mortgage notes, net of discount | 945,831 | 945,538 |
| Long-term debt, net of current portion | 411,668 | 437,926 |
| Capital lease obligations, net of current portion | 24,450 | - |
| Unfavorable lease terms | 41,749 | 44,825 |
| Other long-term liabilities and deferred income | 52,430 | 38,212 |
| Deferred tax liability | 19,325 | 19,628 |
| Total noncurrent liabilities | 1,495,453 | 1,486,129 |
| Total liabilities | 1,705,214 | 1,738,132 |
| Commitments and contingencies | - | - |
| Stockholders' equity |  |  |
| Preferred stock - $\$ 0.0001$ par value, authorized $1,000,000$ shares, 8,479 issued and outstanding as of June 30, 2012 and December 31, 2011. | - | - |
| Common stock - \$0.0001 par value, authorized $250,000,000$ shares, issued and outstanding $1102,434,315$ and $102,409,364$ as of June 30, 2012 and December 31, 2011, respectively | 10 | 10 |
| Additional paid-in capital | 545,093 | 542,582 |
| Accumulated other comprehensive (loss)/income | (414) | 6,166 |
| Retained earnings | 511,954 | 510,348 |
| Total Navios Holdings' stockholders' equity | 1,056,643 | 1,059,106 |
| Noncontrolling interest | 116,613 | 116,586 |
| Total stockholders'equity | 1,173,256 | 1,175,692 |
| Total liabilities and stockholders' equity | $\underline{\underline{\mathbf{2 2 , 8 7 8 , 4 7 0}}}$ | $\underline{\underline{\text { 2,913,824 }}}$ |

## NAVIOS MARITIME HOLDINGS INC

## CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(Expressed in thousands of U.S. dollars - except share and per share data)


NAVIOS MARITIME HOLDINGS INC.

## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS <br> (Expressed in thousands of U.S. dollars)

|  | Six Month Period Ended $\frac{\text { June 30, } 2012}{\text { (unaudited) }}$ |  | Six Month Period Ended $\frac{\text { June 30, } 2011}{\text { (unaudited) }}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| OPERATING ACTIVITIES: |  |  |  |  |
| Net income | \$ | 14,771 | \$ | 13,971 |
| Adjustments to reconcile net income to net cash provided by operating activities: |  |  |  |  |
| Non-cash adjustments |  | 68,345 |  | 72,812 |
| Increase in operating assets |  | $(52,750)$ |  | $(40,783)$ |
| Increase in operating liabilities |  | 13,886 |  | 32,142 |
| Payments for drydock and special survey costs |  | $(6,609)$ |  | $(4,990)$ |
| Net cash provided by operating activities |  | 37,643 |  | 73,152 |
| INVESTING ACTIVITIES: |  |  |  |  |
| Deconsolidation of Navios Acquisition |  | - |  | $(72,425)$ |
| Decrease in restricted cash for asset acquisitions |  | - |  | 778 |
| Acquisition of General Partner units |  | $(1,472)$ |  | $(2,052)$ |
| Acquisition of vessels |  | $(38,357)$ |  | $(56,059)$ |
| Deposits for vessel acquisitions |  | - |  | $(4,499)$ |
| Loan repayment from affiliate company |  | 5,000 |  | - |
| Loan proceeds to affiliate company |  | $(1,906)$ |  | - |
| Proceeds from sale of assets |  | 59,500 |  | 120,000 |
| Purchase of property and equipment |  | $(8,535)$ |  | $(32,274)$ |
| Net cash provided by/(used in) investing activities |  | 14,230 |  | $(46,531)$ |
| FINANCING ACTIVITIES: |  |  |  |  |
| Proceeds from long-term loan, net of deferred finance fees |  | 50,759 |  | 54,613 |
| Repayment of long-term debt |  | $(92,232)$ |  | $(165,847)$ |
| Repayment of Senior Notes |  | - |  | $(300,000)$ |
| Proceeds from issuance of Senior Notes, net of deferred finance fees |  | - |  | 534,309 |
| Dividends paid |  | $(13,141)$ |  | $(14,182)$ |
| Issuance of common stock |  | 93 |  | 415 |
| Payments of obligations under capital leases |  | (851) |  | (612) |
| Decrease/ (increase) in restricted cash |  | 1,498 |  | (373) |
| Net cash (used in)/provided by financing activities |  | $(53,874)$ |  | 108,323 |
| (Decrease)/increase in cash and cash equivalents |  | $(2,001)$ |  | 134,944 |
| Cash and cash equivalents, beginning of period |  | 171,096 |  | 207,410 |
| Cash and cash equivalents, end of period | \$ | 169,095 | \$ | 342,354 |
| SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION |  |  |  |  |
| Cash paid for interest, net of capitalized interest | \$ | 48,971 | \$ | 29,659 |
| Cash paid for income taxes | \$ | 745 | \$ | 832 |

## Disclosure of Non-GAAP Financial Measures

EBITDA represents net income plus interest and finance costs plus depreciation and amortization and income taxes, if any, unless otherwise stated. Adjusted EBITDA represents EBITDA excluding certain items as described under "Financial Highlights". EBITDA and Adjusted EBITDA are "non-GAAP financial measures" and should not be considered a substitute for net income, cash flow from operating activities and other operations or cash flow statement data prepared in accordance with generally accepted accounting principles in the United States or as a measure of profitability or liquidity.

EBITDA is presented to provide additional information with respect to the ability of Navios Holdings, Navios Acquisition and Navios Logistics to satisfy their respective obligations including debt service, capital expenditures and working capital requirements. While EBITDA is frequently used as a measure of operating results and the ability to meet debt service requirements, the definition of EBITDA used here may not be comparable to that used by other companies due to differences in methods of calculation.

The following tables provide a reconciliation of EBITDA of Navios Holdings, Navios Acquisition and Navios Logistics, which in the case of Navios Holdings is on a consolidated basis, and Adjusted EBITDA of Navios Holdings on a consolidated basis:

## Navios Holdings Reconciliation of EBITDA and Adjusted EBITDA to Cash from Operations

| Three Months Ended | $\begin{gathered} \text { June 30, } \\ 2012 \\ \hline \end{gathered}$ | $\begin{gathered} \text { June 30, } \\ 2011 \\ \hline \end{gathered}$ |
| :---: | :---: | :---: |
| (in thousands of U.S. dollars) | (unaudited) | (unaudited) |
| Net cash provided by operating activities | \$ 7,842 | \$ 18,219 |
| Net increase in operating assets | 23,526 | 29,757 |
| Net decrease/(increase) in operating liabilities | 9,061 | $(3,768)$ |
| Net interest cost | 25,306 | 25,133 |
| Deferred finance charges | $(1,500)$ | $(1,895)$ |
| Provision for losses on accounts receivable | (224) | (112) |
| Unrealized (losses)/gains on FFA derivatives | (135) | 532 |
| Earnings in affiliates, net of dividends received | $(4,661)$ | $(4,099)$ |
| Payments for drydock and special survey | 2,436 | 1,114 |
| Noncontrolling interest | (888) | 22 |
| Gain on sale of assets | 323 | 38,787 |
| EBITDA | \$ 61,086 | \$103,690 |
| Gain on sale of assets | (323) | $(38,787)$ |
| Adjusted EBITDA | \$ 60,763 | \$ 64,903 |

## Navios Logistics EBITDA Reconciliation to Net Income

| Three Months Ended | $\begin{gathered} \text { June } 30, \\ 2012 \end{gathered}$ | $\begin{gathered} \text { June 30, } \\ 2011 \end{gathered}$ |
| :---: | :---: | :---: |
| (in thousands of U.S. dollars) | (unaudited) | (unaudited) |
| Net income/(loss) attributable to Navios Logistics shareholders | \$ 2,397 | \$ (719) |
| Depreciation and amortization | 6,118 | 4,962 |
| Amortization of deferred drydock costs | 351 | 150 |
| Interest income/expense and finance cost, net | 5,130 | 5,105 |
| Income taxes | 1,377 | 1,010 |
| EBITDA | $\underline{\text { \$ 15,373 }}$ | \$ 10,508 |

## Navios Holdings Reconciliation of EBITDA and Adjusted EBITDA to Cash from Operations

| Six Months Ended | $\begin{gathered} \text { June 30, } \\ 2012 \\ \hline \end{gathered}$ | $\begin{gathered} \text { June 30, } \\ 2011 \\ \hline \end{gathered}$ |
| :---: | :---: | :---: |
| (in thousands of U.S. dollars) | $\overline{\text { (unaudited) }}$ | (unaudited) |
| Net cash provided by operating activities | \$ 37,643 | \$ 73,152 |
| Net increase in operating assets | 52,750 | 40,783 |
| Net increase in operating liabilities | $(13,886)$ | $(32,142)$ |
| Net interest cost | 50,546 | 54,570 |
| Deferred finance charges | $(2,832)$ | $(3,226)$ |
| Provision for (losses)/gains on accounts receivable | (310) | 3 |
| Unrealized losses on FFA derivatives and expenses related to bond extinguishment | (252) | $(5,304)$ |
| Earnings in affiliates, net of dividends received | $(6,905)$ | $(5,402)$ |
| Payments for drydock and special survey | 6,609 | 4,990 |
| Noncontrolling interest | (27) | $(1,251)$ |
| Preferred stock dividends attributable to the noncontrolling interest | - | 12 |
| Preferred stock dividends of subsidiary | - | (27) |
| Loss on change in control | - | $(35,325)$ |
| Gain on sale of assets | 323 | 38,787 |
| EBITDA | \$123,659 | \$129,620 |
| Gain on sale of assets | (323) | $(38,787)$ |
| Loss on bond extinguishment | - | 21,199 |
| Loss on change in control | - | 35,325 |
| Adjusted EBITDA | \$123,336 | \$147,357 |

## Navios Acquisition Reconciliation of EBITDA to Cash from Operations

| Six Months Ended | $\begin{gathered} \text { June 30, } \\ 2012 \\ \hline \end{gathered}$ |  | $\begin{gathered} \begin{array}{c} \text { June 30, } \\ \text { (unaudited) } \end{array} \\ \hline \text { 2011, } \end{gathered}$ |
| :---: | :---: | :---: | :---: |
| (in thousands of U.S. dollars) |  | ited) |  |
| Net cash provided by operating activities | \$ | - | \$ 18,749 |
| Net decrease in operating assets |  | - | $(4,117)$ |
| Net increase in operating liabilities |  | - | $(6,613)$ |
| Net interest cost |  | - | 8,349 |
| Deferred finance charges |  | - | (318) |
| Earnings in affiliates, net of dividends received |  | - | $(1,300)$ |
| Noncontrolling interest |  | - | 188 |
| EBITDA | \$ | - | \$ 14,938 |

## Navios Logistics EBITDA Reconciliation to Net Income

| Six Months Ended | $\begin{gathered} \text { June 30, } \\ 2012 \\ \hline \end{gathered}$ | June 30, 2011 |
| :---: | :---: | :---: |
| (in thousands of U.S. dollars) | (unaudited) | (unaudited) |
| Net income attributable to Navios Logistics shareholders | \$ 8 | \$ 2,510 |
| Depreciation and amortization | 12,921 | 11,078 |
| Amortization of deferred drydock costs | 655 | 261 |
| Interest income/expense and finance cost, net | 10,053 | 6,159 |
| Income taxes | 454 | 33 |
| EBITDA | \$ 24,091 | \$ 20,041 |

## Owned Vessels

|  |  |  |  |
| :--- | :--- | :--- | :--- |
| Vessel Name |  |  | Deadweight <br> (in metric <br> tons |
| Navios Serenity | Vessel Type |  | Year Built |

## Long term Chartered-in Fleet in Operation

| Vessel Name | Vessel Type | $\begin{aligned} & \text { Year } \\ & \text { Built } \end{aligned}$ | Deadweight (in metric tons) | Purchase Option(1) |
| :---: | :---: | :---: | :---: | :---: |
| Navios Lyra | Handysize | 2012 | 34,718 | Yes ${ }^{(2)}$ |
| Navios Apollon | Ultra Handymax | 2000 | 52,073 | No |
| Navios Primavera | Ultra Handymax | 2007 | 53,464 | Yes |
| Navios Armonia | Ultra Handymax | 2008 | 55,100 | No |
| Navios Oriana | Ultra Handymax | 2012 | 61,442 | Yes |
| Navios Orion | Panamax | 2005 | 76,602 | No |
| Navios Titan | Panamax | 2005 | 82,936 | No |
| Navios Altair | Panamax | 2006 | 83,001 | No |
| Navios Esperanza | Panamax | 2007 | 75,356 | No |
| Navios Prosperity | Panamax | 2007 | 82,535 | No |
| Golden Heiwa | Panamax | 2007 | 76,662 | No |
| Torm Antwerp | Panamax | 2008 | 75,250 | Yes |
| Navios Marco Polo | Panamax | 2011 | 80,647 | Yes |
| Beaufiks | Capesize | 2004 | 180,310 | Yes |
| Rubena N | Capesize | 2006 | 203,233 | No |
| SC Lotta | Capesize | 2009 | 169,056 | No |
| Phoenix Beauty | Capesize | 2010 | 169,150 | No |
| King Ore | Capesize | 2010 | 176,800 | No |
| Navios Koyo | Capesize | 2011 | 181,415 | Yes |
| Navios Obeliks | Capesize | 2012 | 181,415 | Yes |

## Long-term Chartered-in Fleet to be Delivered

| Vessels | Vessel Type | Delivery Date | Purchase <br> Option | $\begin{gathered} \text { Deadweight } \\ \text { (in metric tons) } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: |
| Navios TBN | Capesize | 12/2013 | Yes | 180,000 |
| Navios TBN | Ultra Handymax | 05/2013 | Yes | 61,000 |
| Navios TBN | Ultra Handymax | 10/2013 | Yes | 61,000 |
| Navios TBN | Panamax | 01/2013 | Yes | 82,100 |

(1) Generally, Navios Holdings may exercise its purchase option after three to five years of service.
(2) The initial $50 \%$ purchase option on the vessel is held by Navios Holdings.

